

# Samsara Dry Bulk **Green** Services

*Success In Service*



**ISO 9001:2015 Certified Group**

Well established, Dynamic Shipping Agency  
offering Personalized Services to our Global Principals & Customers

# Shipping Agency & Logistics Network in India



Covering 80+ Locations Across India

- Samsara Group Corporate Office
  - Samsara Group Branch Offices
  - Key Indian Gateway Ports
  - Cluster for Surveys
- Upcoming Locations : Hosur, Karur & Jamshedpur



“ A customer is the most important visitor on our premises.  
He is not dependent on us. We are dependent on him.  
He is not an interruption in our work.  
He is the purpose of it.  
He is not an outsider in our business. He is part of it.  
We are not doing him a favor by serving him.  
He is doing us a favor by giving us an opportunity to do so.”

Mahatma Gandhi

## OUR MISSION

To serve our customers in professional, ethical and transparent manner by incorporating and retaining value based systems in technology and human resource, with trustworthy expertise in shipping and related fields.



Samsara commenced operations in India in the year of 1996.

With our core competencies fully focused on the business of shipping, we enjoy the enviable distinction of being a trendsetter in the industry.

We are also recognized as one of the youngest companies to establish a nationwide network of offices in a very short time. With a service portfolio that encompasses shipping, rail, CFSS, ICDs and terminals and the entire logistics, we have created value driven, customer centric solutions.

With a network of strategic self owned offices, extensive market know-how and a team of informed professionals, We offer world class end to end supply chain solutions.

Well co-ordinated operations from Pan India offices covering 80+ locations across India

Dedicated team of professionals, coupled with cutting edge technology

**Introducing  
DRY BULK GREEN SERVICES  
with Digitalization &  
Decarbonization for potential  
& existing customers**

**Introducing CARGO POOL -  
first time in India**

# Dry Bulk Green Services



## 1. CARGO POOL INTRODUCING CARGO POOLING: FIRST TIME IN INDIA

Our commercial Dry Bulk Chartering Services cater to Cargo Owners seeking to secure the best & most competitive freight for their diverse range of commodities, including Iron Ore, all types of Coal, Bauxite, Grain, Limestone, Dolomite, Salt, Steel products and Pet Coke. We offer customized solutions that take advantage of various Baltic routes and utilize the current freight indices for Cape, Panamax, Supramax & Handy size vessels.

- ★ Our team can cater to freighting for all range of cargo volumes
- ★ We have the Industry experts with exceptional experience in chartering & operations
- ★ Our team ensures you get the most competitive freight than the route indexes / reported market fixtures
- ★ We strive to minimize ballast during laden voyages through digitalization and decarbonization



## 2. SURVEYS, INSPECTIONS, VESSEL PERFORMANCES

We deliver exceptional service through highly skilled and experienced team of Marine surveyors, Naval architects, Master mariners, and Chief engineers. Our extensive global network includes esteemed ship owners, operators, and cargo owners. With over 50 strategically located port offices across six clusters in India, we are well-positioned to enhance our service delivery and meet your needs. Our comprehensive range of services include draft surveys, bunker surveys, port captaincy, pre-purchase inspections, and third-party claim surveys, and more.

- ★ We can swiftly manage last-minute orders
- ★ We will assure your cargo & bunker quantity
- ★ Faster services: Every cluster is supported by a team of skilled and experienced professionals
- ★ Significantly reduces Air Travel, Hotel & Miscellaneous expenses as the experts are based locally



## 3. SHIP S&P SERVICES

India is becoming a key player in the global shipping industry, with a growing number of entrepreneurs and aspiring ship owners looking to invest in maritime assets. Our company specializes in offering comprehensive ship sale and purchase services tailored to the specific needs of our clients. We provide Project Viability Reports and competitive unsecured financing options that enable potential ship owners to confidently navigate the maritime market.

- ★ Facilitating unsecured financing services
- ★ Ship Costing and Running Viability Model
- ★ To get the most competent ship for the client

We offer value driven,  
customer centric solutions

Trust binds us together



#### 4. SHIP BROKING

Our shipbroking services offer a comprehensive solution fully aligned with the needs and expectations of our principals. We actively engage across diverse sectors, including dry bulk, steel, pipes, project and heavy-lift cargo, as well as general cargo. We focus on fostering strong relationships with leading ship owners, operators, traders, and direct cargo owners.

- ★ Client-specific freight database as per their route & Cargo
- ★ Dedicated Broker for each client, focused on backhaul routes
- ★ Able to develop COAs / CVCs, and long-term TC with the reputed counterparty
- ★ Team of professionally qualified and experienced ship brokers specializing in dry bulk



#### 5. TURNKEY SOLUTIONS – SUPPLY CHAIN MANAGEMENT

Our comprehensive supply chain solutions are meticulously crafted to meet the logistics demands of companies handling bulk and break bulk cargoes along the Indian coastline. With extensive expertise in marine logistics, we provide reliable, efficient & customized services that optimize our clients' supply chain processes, enabling them to concentrate on their core production & business activities.

- ★ Our aim is to provide an end-to-end solution
- ★ Stock & Sale services with Transit Warehousing Facilities
- ★ We ensure better TLC than the existing, to improve TAT, & pain points of the first & last leg



#### 6. CUSTOM CLEARANCE ACTIVITY

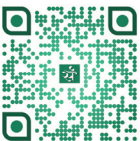
We specialize in efficient and reliable customs clearance services for ocean freight, ensuring smooth and hassle-free import and export processes. Our experienced team handles all documentation, compliances with customs regulations, and coordination with port authorities to expedite cargo movement.

- ★ Expert handling of complex documentation & regulatory compliance for cargo clearances
- ★ Strong network and coordination at major ports for faster turnaround and reduced dwell time



 **Samsara Group**  
Success in Service

Know More



ISO 9001:2015 Certified Group

Member of



Maritime Anti-Corruption Network

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